



INTRODUCTION



experience ... passion ... vision ... tradition

KOVINOPLASTIKA LOŽ GROUP









ESTABLISHED:

November 1954

ORGANIZATION:

3 divisions

9 affiliated companies

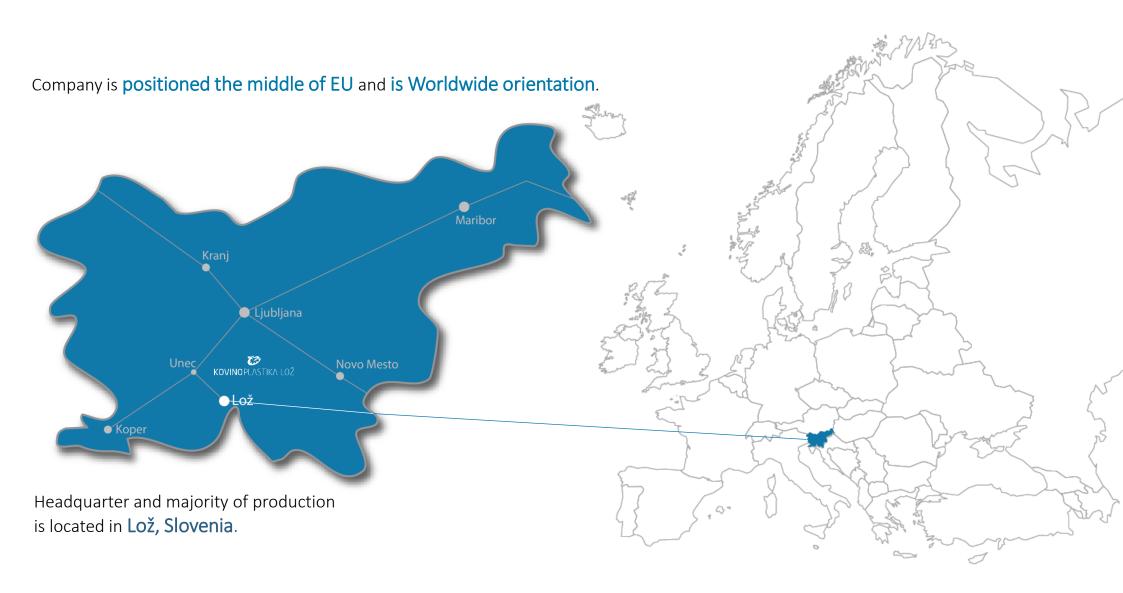
EMPLOYEES:

714



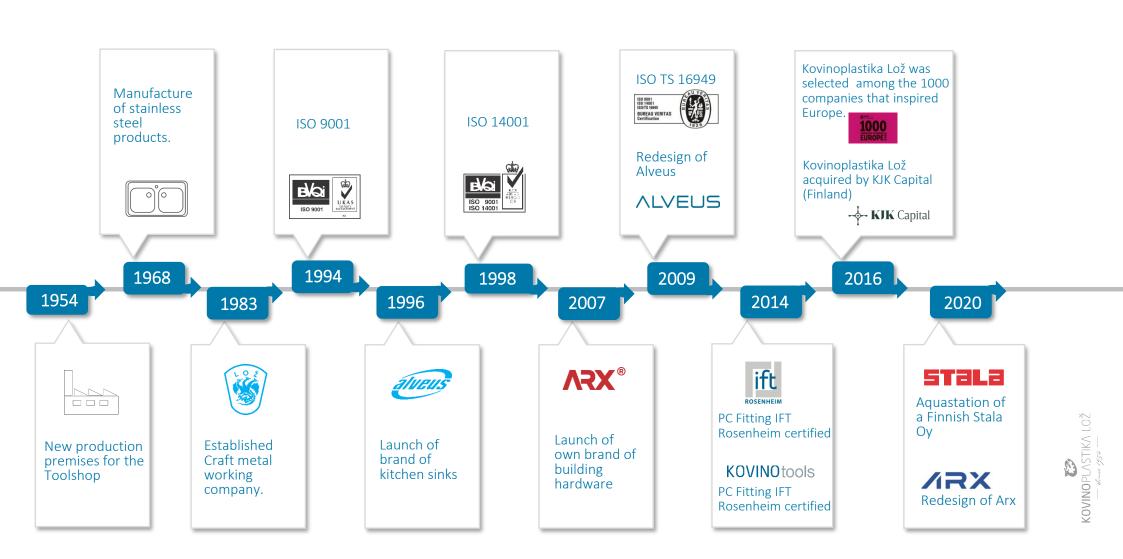
KOVINOPLASTIKA LOŽ GROUP





MILESTONES





TECHNOLOGIES

ALVEUS



Stamping



Deep drawing



Die casting



3D Fiber Laser



Machining



Toolmaking



Part finalization



Welding



Heat treatment



Galvanic surface protection



Assembling



Washing

COMPLETE SERVICE











Research

Development

Engineering

Process building

Production

"One Stop Shop"

From the development of the product and prototyping, the production of tools, up to the final products output.

REFERENCES









































































ALVEUS

KEY FACTS

ALVEUS

Production of sinks Since 1968 (55 yrs.)

EU based production.





Innovation as a part of our DNA.



Strict Quality and Environmental policy.



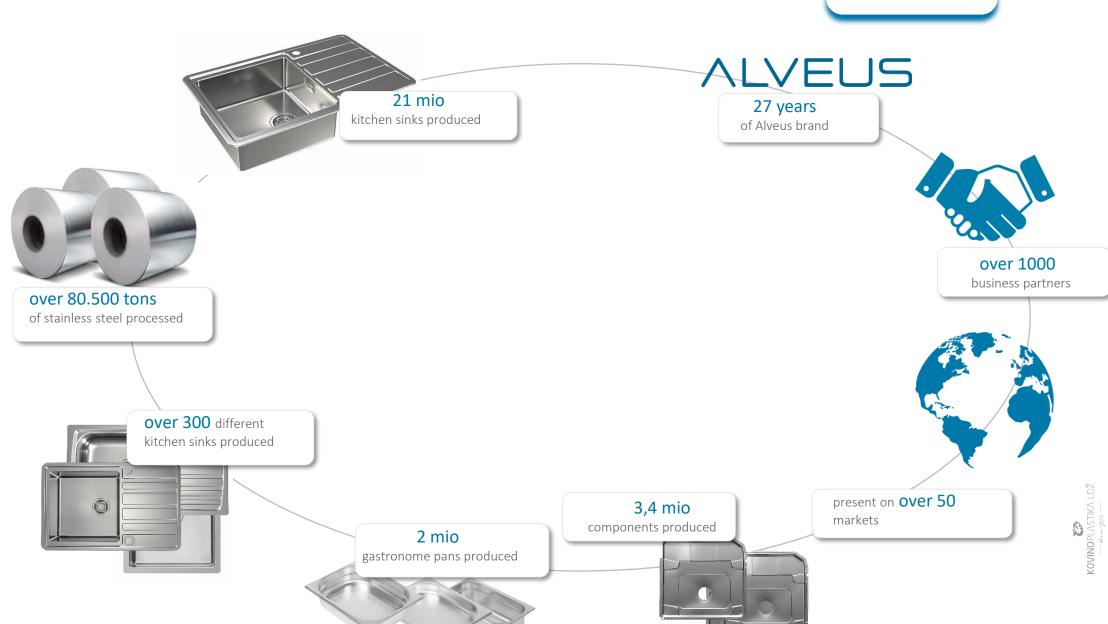






KEY FACTS





SALES NETWORK COMPANIES





BEHIND NAME

ALVEUS





(construction) The **bed** or **channel of a river**, specifically that followed by the river **flowing in its natural or ordinary course**.











Based on the survey name **ALVEUS** was mainly associated with the words **VALUABLE & NOBEL**,

which are the perfect words to describe our products.







ALVEUS

"Express yourself."

"Amplifies your kitchen and let's you express yourself — for anyone and everyone, in any style imaginable."

QUALITY

FUNCTION

DESIGN

FASHION

ALVEUS PRODUCT RANGE













SINK MATERIALS



STAINLESS STEEL

Premium CrNi 18/10 (AISI 304)



SAT satin
BRS brushed
NAT smooth and semi shine
LEI leinen

special surface treatment of stainless steel



















ALVEUS SINKS PYRAMID



|--|

-Alveus MONARCH COLLECTION

-Alveus GLASS COLLECTION

-Alveus STYLUX

- Alveus JUBILEE

- Alveus PURE

- Alveus RANDO

-Alveus STRICTO

-Alveus QUADRIX

-Alveus KOMBINO

-Alveus GALEO

- Alveus PRAKTIK

-Alveus LINE MAXIM | MAX

-Alveus ZOOM MAXIM

-Alveus CLASSIC PRO

-Alveus MORE

-Alveus ELEGANT

-Alveus LINE

-Alveus ZOOM

-Alveus LUNO

- Alveus DUO, VARIANT

-Alveus FORM
-Alveus BASIC

-Alveus FALLCON, GALAPAGOS

-Alveus RECORD, NIAGARA

-Alveus QUADRIX

GRANITAL
-Alveus SENSUAL

High

-Alveus FORMIC

-Alveus CADIT

- Alveus INTERMEZZO

-Alveus ATROX

-Alveus ROCK

-Alveus ROLL

Middle

Standard

KOVINOPLASTIKA LOŽ



ALVEUS KITCHEN SINKS









MONARCH

- Top of the line ALVEUS range.
- Highest quality finish possible with unique metal lustre.
- Premium material AISI 304 with ceramic nitride surface (PVD treatment), leading PVD IONBOND technology
- Increased surface protection scratch resistance and hard-wearing protective surface, resistant to high temperature, thermal and break resistance.
- Easy cleaning.
- Available in 4 colours.
- EU made.



MONARCH QUADRIX



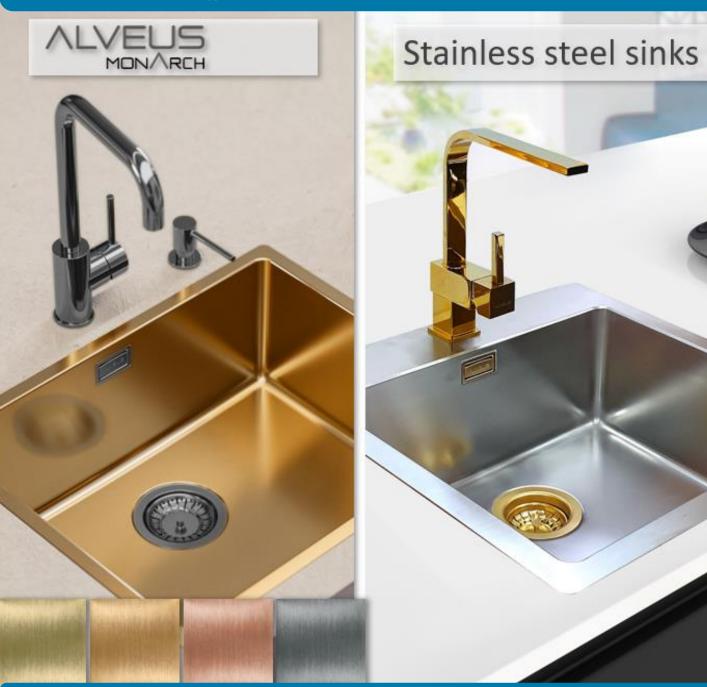


MONARCH PURE





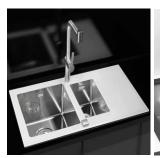
MONARCH "MIX it UP!"







GLASS







- Glass top is made of tempered glass of above average thickness which makes the surface harder and heat resistantt, while bowls are made of premium material CrNi 18/10 (AISI 304).
- Combination of 100% natural materials which are 100% recyclable.
- Elegant non-compromise look.
- Different designs and dimensions.
- Glass enables to produce sink (surface) in any RAL colour chart or with graphics of your choice truly made to end user or architects demands.
- Surface is resistant to high temperature, thermal and break resistance.
- Easy cleaning.
- EU made.

















STAINLESS STEEL







- Premium material AISI 304.
- Different designs, dimensions and types of installation.
- Different finishes NAT, SAT, BRS, LEI (easy to use, pronounced sink design / quality).
- Surface protection scratch resistance and hard-wearing stainless steel surface, resistant to high temperature, thermal and break resistance.
- Easy cleaning.
- EU made.

PURE UP **ALVEUS** www.**\LVEUS**.sı

QUADRIX **ALVEUS** www.**\LVEUS**.sı





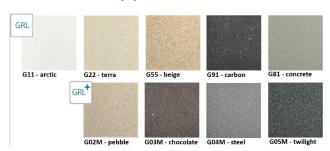






GRANITAL

- Material made of coloured granite particles and polymer resin.
- GRANITAL PLUS material with addition of metallic particles which adds shine or lustre to finished product (Quadrix, Formic).
- Different designs, dimensions and types of installation.
- Different colour finishes.



- Surface protection increased scratch and impact resistance, temperature resistance scratch resistance (180 C), easy cleaning, long life.
- EU made.





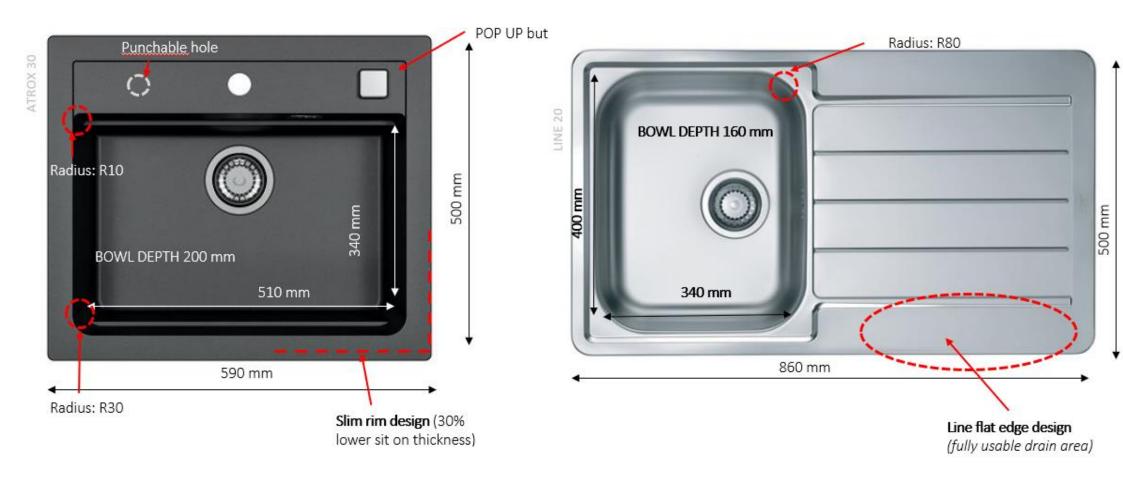


Winning ATROX series in **XL** and **XS** version. Providing "MORE" and "LESS".

Continuing with user experience in mind minimalistic design, with many functional features.

THINKING BEHIND... design & function





COMING

SINK NOVELTIES

LUXAL





-LARGE AND DEEP BOWLS
-STABLE SMOOTH SURFACE
-SIMPLE INSTALLATION
-DIFFERENT LENGHTS AND BOWL SIZES









FLOAT





-SINK WITH A STEEL FRAME TO COMPLIMENT GRANITAL DEEP AND LARGE BOWL

-F/S INSTALLATION

-DIFFERENT SIZES and MANY COLOURS

-SQUARE WASTE SYSTEM







LUMEN





-SIMPLE, FUNCTIONAL SINK WITH DESIGN FEATURES
-MADE FROM GRANITAL MATERIAL

-F/S INSTALLATION

-DIFFERENT SIZES and MANY COLOURS

-SQUARE WASTE SYSTEM







PURE - G

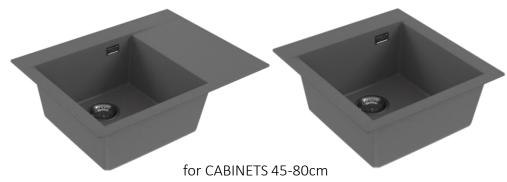




-STYLish ELEGANT sink

-SMOOTH LINES with LARGE AND DEEP BOWLS
-GRANITAL HIGH IMPACT AND HIGIENIC MATERIAL
-I INSTALLATION

-DIFFERENT SIZES and MANY COLOURS
-SMART QUICK CLOSE WASTE SYSTEM



SINK NOVELTIES

ALVEUS

OMNI





-FUNCTIONAL bowl sink

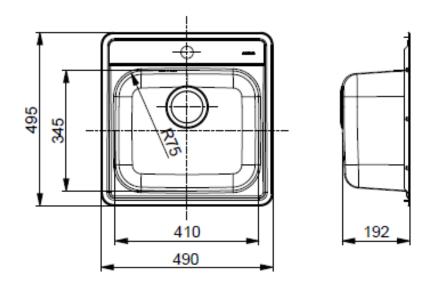
-LARGE AND DEEP BOWLS
-GRANITAL HIGH IMPACT AND HIGIENIC MATERIAL
-U or I INSTALLATION
-DIFFERENT SIZES and MANY COLOURS

OMNI 45



MORE 20





for CABINETS 45 cm

-FUNCTIONAL WORKING SINK

-AISI 304 MATERIAL -LARGE AND DEEP BOWL -I INSTALLATION

ALVEUS KITCHEN MIXERS

ALVEUS

Alveus taps deliver pure nature into your glass, in different styles, types and finishes.

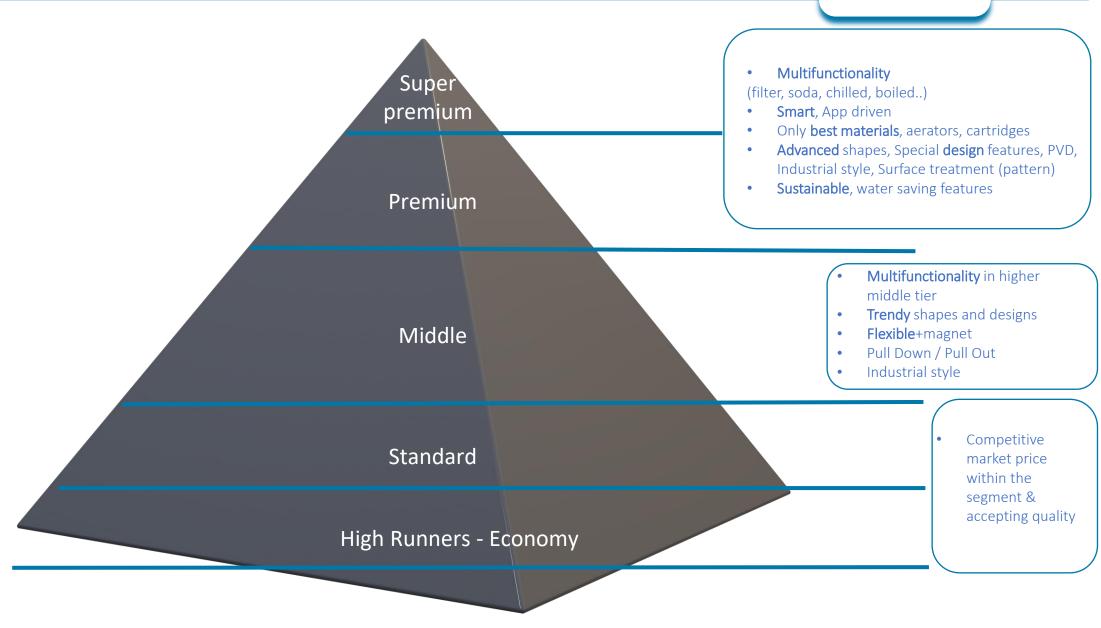
Enjoy water purity at your home.

Clean Water, Healthy Life!



KITCHEN MIXERS SEGMENTATION







- New handle design
- Alveus PVD Colors, Alveus granital colors, CHR



- Pull out, Spray
- J shape, slim kitchen mixer
- Alveus PVD Colors, CHR BR, BLACK MATT



- Knurling details on spout, handle
- Alveus PVD Colors, CHR BR, Black matt



- Pull out, Spray
- L shape
- Finishes: Alveus PVD Colors, Black matt



- Knurling details on the handle
- New handle design
- Pull out (hidden)
- Finishes: Alveus PVD Colors, Black matt, Gun metal Grey



- Knurling details on spout, handle, body
- Finishes: All BLACK with Alveus PVD Colors, Black/CHR details, Black/black details



- New with countertop handle
- Chrome BR, Black matt



- Flexible spout
- Premium positioning
- Finishes: black matte, gunmetal grey

MIDD/STANDARS AND ECONOMY SEGMENT NOVELTIES

ALVEUS



D

D

E

- Lean body
- Pull out (hidden)
- 2 SKUs: Chr BR & Black matt



2 SKUs: CHR BR, Black matt



2 SKUs: Black Matte, CHR BR

- Uplifted design
- 2 SKUs: CRH, Black Matte



- NEW to **Standard** segment
- New "Mini" Lyra
- 1 SKU: CHR

Economy

- Reduce No. of SKUs, launch volume builders
- Competitive pricing
- Models:
 - keep J shape high runners: beige 55, black 91, arctic G11, G81, CHR, black matte
 - Consider new FLEXIBLE model as a potential high runner

MARKETING AND TRADE SUPPORT



- Extras promotions for kitchen mixers (sets, cross category promotions, mix it up promotions)
- Trade Presentation on novelties and transitioning products for trade, including 5Ps,.... =>
- POS Material (displays, stands,..)
- Upgrade Alveus Kitchen mixers internet page, add contents, videos on how to.... Install, clean









ALVEUS SINK & KITCHEN ACCESSORIES



PURPUSE

- ➤ Additional usage (and make it more user friendly)
- > Additional value for end user
- > Additional value for sinks, additional functionality
- Cross up sales



Dimension: 418x250x20 mm

Sink usage:

INTERMEZZO, QUADRIX, PURE UP, RANDO UP, KOMBINO,

Code: 1080029



Dimension:450x325 mm Sink usage: **CADIT,QUADRIX,PURE**

UP, RANDO UP Code: 1131412



Dimension:FI 64, 0,5 I Sink usage: MONARCH

Codes:1129081,1129082,113509,1

135810



Dimension:420x190x72 mm Sink usage:**MONARCH PURE, QUADRIX**

Codes: 1119836-39

1. ALVEUS DIGITAL CATALOGUES (full assortment)











https://alveus.si/en/informative-catalogue

2. ALVEUS COLOUR SAMPLES









3. ALVEUS STANDS





4. ALVEUS CLEANING AND CARE **MATERIALS**



SALES AND MARKETING SUPPORT





Available on Alveus website:

Product Info (dimensions, specifications ...)
Image and ambiental photos

mage and ambiental photos

3D models (.obj, .stp)

Technical drawings

Technical photos

Individual sink families and associated models can be found:

- Stainless steel sink families
- Alveus Monarch
- Tempered glass sink families
- Granital sink families

HQ photos can be downloaded form our <u>B2B portal</u> (for registered users only).

Alveus videos

On the official Alveus Youtube channel you can find various video content that can help you in promotion. We are constantly striving to make as many videos as possible that will present our products, brand, etc.



Alveus Youtube channel can be found here - ALVEUS kitchen sinks.



Videos are organized into $\underline{\textbf{PLAYLISTS}}$ to help you find the content you need.



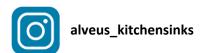
Social media













We provide full support for social media - a new content package every month!

Content for social media (pictures, posts) is prepared in advance for each month. We distribute this content to our partners, who can then use it to promote Alveus on their social media.

We can also help prepare any content to launch/promote Alveus: presentation text for ALVEUS brand for websites, newsletters, news, announcement of the arrival of ALVEUS products to a specific market, etc.





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